



U.S. Small Business Administration

SANTA ANA DISTRICT OFFICE

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Inland Empire Small Business Development Center Selected as 2017 Region IX Small Business Development Center Service Excellence & Innovation Award

IESBDC, under the leadership of Vincent McCoy, serves the Inland Empire business community

SANTA ANA, Calif. – The U. S. Small Business Administration Santa Ana District Office has selected the Inland Empire Small Business Development Center (IESBDC), under the leadership of Executive Director Vincent McCoy, as the 2017 Region IX Small Business Development Center Service Excellence & Innovation Award recipient which covers Arizona, California, Guam, Hawaii, and Nevada. The IESBDC was nominated by Michael Daniel, Regional Director of the SBDC Network who states that, “The IESBDC has delivered results that are second to none.”

The IESBDC has assisted clients at all levels (startup, early stage, established firms) to secure financing, develop and execute business plan strategies, create jobs and improve business operations, while serving one of the largest physical territories of any SBDC in the country. McCoy and his team have developed key areas of differentiation that serve the unique needs of the region, with expertise in business planning, loan packaging, government certifications, procurement and QuickBooks accounting. IESBDC has office locations throughout the region that provide easy access to services for business owners. The IESBDC has also deployed technology to enhance its service and reach more businesses with its valuable consulting and training programs.

The IESBDC, which is part of the Inland Empire Center for Entrepreneurship in the Jack H. Brown College of Business and Public Administration at Cal State San Bernardino, recently celebrated its 25th anniversary and its performance has increased significantly over the years. Over the past fiscal year, the IESBDC has assisted in the creation of 97 new businesses, counseled more than 1,750 clients (140% goal attainment) and helped those clients with more than \$26 MM in capital infusion. The Center has also introduced new programs such as Small Business Focus, designed for underserved communities to help them with entrepreneurial pathways where a staff of professionals dedicated to helping business owners realize their dreams of ownership and success.

The IESBDC Team will be recognized and receive the award for the Region IX Small Business Development Center Service Excellence & Innovation Award at the local Small Business Week Awards celebration Friday, June 9, 2017 from 10:30 a.m. until approximately 2:00 p.m. at the Disneyland Hotel

Grand Ballroom. The event is being hosted by the Orange County Hispanic Chamber of Commerce. For more information on the event or to register, email events@ochcc.com or call 714.953.4289.

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About Small Business Week

Every year since 1963, the President of the United States has issued a proclamation announcing National Small Business Week, which recognizes the critical contributions of America's entrepreneurs and small business owners. More than half of Americans either own or work for a small business, and they create about two out of every three new jobs in the U.S. each year. As part of National Small Business Week, the agency takes the opportunity to highlight the impact of outstanding entrepreneurs, small business owners and others at local events around the country. Every day, these individuals are working to grow small businesses, create 21st century jobs, drive innovation, and increase America's global competitiveness. For more information, please visit www.sba.gov/nsbw/nsbw.

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